

*Profile*

**Growth Capital Partners, L.P. is a leading investment banking firm dedicated to providing financial advisory services to private and public middle-market companies and private equity groups.**

- Founded in 1992
- Employs 30 Professionals in Four Offices  
Houston, Dallas, Austin, and Greenwich
- Former Wall Street Bankers & Industry Executives
- Relationship-Banking Approach

*Industrial Services/Manufacturing Sector Focus*

- **Plant Services** (turnaround, maintenance, revamp, debottlenecking, upgrades)
- **PVF** (Pipe, Valve and Fitting)
- **Flow Control/Valve Automation/Instrumentation**
- **EPC** (Engineering, Procurement & Construction)
- **Capital Equipment** (Heat Exchangers, Vessels, Cooling Towers, Process Skids & Rotating Equipment)

## Why Choose GCP?

- **Senior Level Attention**
- **Execution Expertise**
- **Superior Service and Commitment**
- **Marketplace Credibility**
- **Track Record and in Depth Understanding of Businesses Serving the Process and Industrial Sectors**
- **Strong Investor Relationships**
- **Results**


*Services*

- M&A Advisory** ..... Growth Capital Partners has completed M&A transactions with an aggregate value in excess of \$2.0 billion.
- Capital Raising** ..... Growth Capital Partners has successfully raised more than \$1 billion of institutional capital through private placements of equity, subordinated debt and senior debt.
- Recapitalizations** ..... Providing liquidity to shareholders through a partial sale.


*GCP Industrial Services/Manufacturing Group*

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# Industrial Services and Manufacturing Focus




has been acquired by




Willbros Group, Inc.  
for **\$225,000,000**

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Based in Tulsa, Oklahoma, Integrated Service Company LLC (“InServ”) is an integrated, full-service specialty contractor providing construction, turnaround, repair and maintenance services to the downstream energy infrastructure market, which consists primarily of refineries and petrochemical facilities. InServ’s core competencies include turnkey project execution through program management and engineering, procurement and construction services.



Newco Valves, L.P. (dba Newmans) has completed a recapitalization led by



with a co-investment by




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Newco Valves, L.P. (“Newmans”), headquartered in Houston, Texas, is a leading manufacturer of commodity and specialty valves under its NEWCO®, OIC® and COOPER® brand names. Newmans also serves as an integrator of specialty valves for the OEM market under its MAJOR® brand and provides valve actuation and modification services through its Precision Actuation Systems business unit.



has been acquired by



a Toronto Stock Exchange listed company

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GDS Engineers, Inc. is a leading full-service engineering firm serving the refining, chemical and petrochemical industries.

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SNC-Lavalin is one of the world’s leading groups of engineering and construction companies, a key player in facilities and operations management, and in the ownership, operation and maintenance of infrastructure.



has been acquired by




An affiliate of


Tanglewood Investments, Inc.,  
a Houston-based private equity group

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United Industrial Services is a leader in field services, including bundle extraction and heat exchanger repair for plants in the refining, petrochemical and power generation industries.



has privately issued  
**\$5,000,000**  
in Preferred Stock and  
**\$20,000,000**  
of Subordinated Debt with Warrants to




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XServ, Inc. is the second largest U.S. provider of industrial scaffolding rentals and labor services to the petrochemical, power and pulp and paper industries. The private placement enabled XServ to complete the acquisition of Anco Industries and retire some existing subordinate debt.



has executed a recapitalization with



THE STEPHENS GROUP

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Spitzer Industries, Inc. (“SII”), headquartered in Houston, Texas, is a leading custom fabricator of specialized equipment and systems, pressure vessels and other custom weldments. SII fabricates products for the gas transmission and processing, onshore/offshore oil and gas production, subsea oil and gas tie-back, ASME Code pressure vessel and other segments of the energy services industry.



has been acquired by




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Utex Industries, Inc., a privately owned company based and founded in Houston, Texas in 1940, is a total solution provider of fluid sealing products. The Company designs, manufactures and services molded packing and seals for reciprocating pumps, hydraulics, proprietary high-tech o-ring seals, custom rubber molded products, mechanical seals, compression packing, gaskets, sheet gasket products, and maintenance products.



has been acquired by




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Champion Elevators, Inc. is a leading international manufacturer of rack-and-pinion industrial elevators headquartered in Houston, Texas.


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McDonough Corporation is a privately owned holding company headquartered in Parkersburg, West Virginia. Subsidiaries include McDonough Marine Services, L.J. Smith and Colonial Millworks.



has been acquired by

an affiliate of



A NYSE Listed Company

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KTM Products, Inc. is the exclusive North American distributor of ball valves manufactured by Kitamura Valve Manufacturing Company, Ltd., of Tokyo for severe-service applications to the chemical and petroleum industries.